

Annex No. 3		First Cycle Studies Course Programme			
1.	Course Title	Commercial Law			
2.	Code	INT110			
3.	Study programme	International Trade			
4.	Organizer of the study programme (university unit i.e. institute, chair, department)	Faculty of Economics- Skopje, Ss. Cyril and Methodius University in Skopje Chair of International Trade			
5.	Level (first, second, third cycle)	First cycle			
6.	Academic year / semester	First year/ summer semester	7.	Number of ECTS credits	7.5
8.	Professor	Prof. Dimitar Gelev PhD			
9.	Preconditions for enrolment	None			
10.	<p>Course Objectives (Competencies): After completing this course, students should:</p> <ol style="list-style-type: none"> 1. Obtain knowledge for the legal forms through which business activities can be performed. 2. Gain knowledge about the establishment, organization and operation of different types of companies. 3. Know the basic rights and obligations of the partners and shareholders and how these rights are protected. 4. Become familiar with the ways for the termination of operations of companies such through liquidation and insolvency proceedings. 5. Be able to identify the basic characteristics, essential elements and rights and obligations arising from various commercial agreements. 6. Become familiar with the legal framework for securities. 7. Learn the professional, theoretical and practical terminology in this area of commercial operations, which is necessary for them to follow the courses in other disciplines further throughout their studies. 				
11.	<p>Course content:</p> <ol style="list-style-type: none"> 1. The concept of a merchant as a basic subject in commercial law. 2. Types of companies: partnership, limited liability company, joint stock company, limited partnership and limited partnership with shares. 3. Basic characteristics of the companies, establishment and status of the companies. 4. Rights and obligations of the members of the companies, management and administration of companies. 5. Status changes of companies, mergers and acquisitions. 6. Insolvency proceedings and liquidation of companies. 7. Basic features and elements of commercial contracts. 8. Rights and obligations arising out of contracts for the sale of goods, agency agreements, commercial representation and commission agreements, insurance agreements, construction agreements, contracts for expedition, transportation and storage of goods. 9. Securities. 				
12.	Learning methods: lectures with PPT presentations and LCD screens, interactive classes, case study, individual and group project assignments, guest lectures, distance learning in case of necessity.				
13.	Total hours	7.5 ECTS x 30 hours = 225 classes			
14.	Allocation of hours per activity	60+30+45+90 =225 classes			

15.	Types of teaching activate	15.1.	Interactive lectures with presentations	60 classes	
		15.2.	Seminars	30 classes	
16.	Other types of activity	16.1.	Project assignments	0 hours	
		16.2.	Individual assignments	45 classes	
		16.3.	Self - study	90 classes	
17.	Grading method 80+10+10 = 100 points				
	17.1.	Test		80 points	
	17.2.	Individual tasks / project (assignments: written and oral)- Essay		10 points	
	17.3.	Active participation in class		10 points	
18.	Grading scale	Less than 50 points		5 (five) (F)	
		From 51 to 60 points		6 (six) (E)	
		From 61 to 70 points		7 (seven) (D)	
		From 71 to 80 points		8 (eight) (C)	
		From 81 to 90 points		9 (nine) (B)	
		From 91 to 100 points		10 (ten) (A)	
19.	Preconditions for taking the final exam	Realized activities from 15 and 16			
20.	Language	Macedonian			
21.	Evaluation method	Internal evaluation and survey			
22.	Literature				
	22.1.	Mandatory literature			
		No.	Author	Title	Publisher
		1.	Aleksandar Nikolovski & Snezana Plavsic	<i>Trgovsko pravo</i>	Faculty of Economics – Skopje, Ss Cyril and Methodius University in Skopje
		2.	Milan Nedkov, Tito Belicanec & Elena Gradiski - Lazarevska	<i>Pravo na drustva</i>	Faculty of Law Iustinianus Primus, Ss Cyril and Methodius University in Skopje
		3.			
	22.2.	Supplemental literature			
		No.	Author	Title	Publisher
		1.	Karlo Zmajsek	<i>Prakticen Priracnik za pravilata INCOTERMS 2020</i>	International Chamber of Commerce

		2.	Jadranka Dabovic – Anastasovski, Goran Koevski, Valentin Pepeljugoski & Nenad Gvrilovikj	<i>Dogovori na avtonomna trgovska praktika</i>	Faculty of Law Iustinianus Primus, Ss Cyril and Methodius University in Skopje	2012
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