Annex No. 3	Second Cycle Studies Subject Programme			
1. Title of subject	Management			
2. Code	MGT510			
3. Study programme	MBA Management			
4. Organizer of the study programme (university unit i.e. institute, chair, department)	Ss. Cyril and Methodius University in Skopje (UKIM) Faculty of Economics – Skopje,			
5. Level (first, second, third cycle)	Second (II) study cycle			
6. Academic year / semester	2022/23/ first	7.	Number of ECTS credits	6
8. Professor	Prof. Leonid Nakov, Ph.D. Prof. Stojan Debarliev, Ph.D.			
9. Preconditions for enrolment	Finished first cycle of studies of minimum 240 ECTS credits			
10. Learning objectives (com	petences):			
After completing the subjects, the students need to be able to accomplish:				

After completing the subjects, the students need to be able to accomplish:

- 1. Identify fundamental management expressions, as well as to illustrate the content and process of management;
- 2. Elaborate external and internal environment in contemporary business, as well as the contemporary role and character of managers, at all management levels;
- 3. Clear-up and effectively and efficiently solve basic and advanced management challenges through managerial decision-making, advancement of quality in management, as well as adequate application of management principles;
- 4. Formulate and successfully implement functions of the management process;
- 5. Apply and value ethical aspects of contemporary management, determining the essence of corporate governance and contemporary approaches in diversity management;
- 6. Perceive the focal applicative dimensions of small business management, organizational changes and sustainability in contemporary management;
- 7. Being capable to create business model and it's analyses and evaluation of benefits and functional value.

11. Course content:

- 1. Character of management and managerial profession
- 2. Environment, changes and sustainability at contemporary management
- 3. Management process (planning, organizing, coordinating, motivating and control)
- 4. Managerial decision-making, social responsibility, business and managerial ethics
- 5. Small business and entrepreneurship,
- 6. Diversity management,
- 7. Business modelling

	project presenting, guest speaker, individual and team project work, consultative teaching
	Learning methods: Integrating lectures with Power Point presentations, empirical case study
17	Learning methods: Integrating lectures with Power Point presentations, empirical case study

13.	Total hours	6 ECTS x 30 learning hours = 180 classes		
14.	Allocation of hours per activity	24+16+40+10+90 = 180 classes		
15.	Types of teaching	15.1.	Lectures – theoretical teaching	24
	activates	15.2.	Consultative lecturing and exercises (laboratory, auditory), seminars, teamwork	16
16.	Other types of activities	16.1.	Project assignments	40

			16.2.	Individual assignments		10		
			16.3.	Self- study		90		
17.	Grading me		· · · · · ·			60+30+10 = 100 points		
	17.1.	Tests			60 points			
	17.2.	Individual ta	ask / project (pr	resentations: written and	30 points			
	17.3.	Attendance	and participation	on	10%			
18.	Grading sca	le			Below 51% 5			
				51-60%		6 (six) (E) 7 (seven) (D)		
					61-70&			
				71-80%	8 (eight) (C			
				81-90%		9 (nine) (B)		
10	75 11.1	6 . 1	C' 1	91-100%	10 (ten) (A)			
19.		ons for taking the final exam Realized activities from ite			ems 15 and	. 16		
20.	Language							
21.	Evaluation 1	n method Internal evaluation and survey						
	Literature							
		Mandatory lit	erature					
		No.	Author	Title	Publishe	er Year		
		1.	Бобек	Менаџмент 9/и	Економс	ки 2015		
		1.	Шуклев	in Shanganesian Sha	факултет Скопје			
	22.1.	2	Stephen P. Robbins, Mary Coulter et.al.	Management: Global Edition	Pearson Education Inc., Upp Saddle River			
22.		3 Additional lit	Џон Ф. Шермахор н	Менаџмент (превод)	Европа 9 Кочани	22, 2014		
			•	TP://1	D 11' 1	X 7		
		No.	Author	Title	Publishe			
	22.2.	1	Burrow James, Kleindl Brad & M. becraft	Business Management, 14ed.	South- Western Cengage Learning	2017		
		2.	Nichels William, James McHugh & Susan McHugh	Understanding Business	McGraw Hill Publ Corp.	. 2016		