Annex No. 3		Second Cycle Studies Subject Programme				
1.	Title of subject	Change Management				
2.	Code	MGT520				
3.	Study programme	MBA Management				
4.	Organizer of the study programme (university unit i.e. institute, chair, department)	Ss. Cyril and Methodius University in Skopje (UKIM) Faculty of Economics – Skopje,				
5.	Level (first, second, third cycle)	Second (II) study cycle				
6.	Academic year / semester	2022/23/first	7.	Number of ECTS credits	6	
8.	Professor	Prof. Leonid Nakov, Ph.D.				
9.	Preconditions for enrolment	Finished first cycle of studies of minimum 240 ECTS credits				
10.	Learning objectives (competences):					

After completing the subjects, the students need to be able to accomplish:

- ✓ Prepare managerial decisions for the current state, nature, and the depth of the need for organizational changes;
- ✓ Recognize and manage the forces for, as well as cope with the forces against the changes, at individual, group/team, and organizational level;
- ✓ Develop managerial skills and abilities for each phase of the change management process;
- ✓ Understand the basic differences between managing evolutionary and revolutionary modalities of organizational changes;
- ✓ Identify the different usage of the strategies and tactics for managing changes, according to the phase of the life cycle and relationship with the environmental environment;
- ✓ Master the usage of the information technologies and the social responsibility in managing changes;
- ✓ Perceive the inter-connectedness and inter-dependence of change management and organizational development.

11. Course content:

- 1. Defining and character of change management
- 2. Evolutive development of the thought for changes in organizations
- 3. Role of managers in managing changes
- 4. Individual, group/team and organizational changes
- 5. Resistance and methods for managing resistance to changes
- 6. Categories of methods for strategic change management
- 7. Change management process
- 8. Strategies and tactics for managing changes
- 9. Information technologies in function of changes
- 10. Culture, politics and leadership of organizational changes
- 11. Social responsibility and changes
- 12. Changes and organizational development
- Learning methods: Integrating lectures with Power Point presentations, empirical case study project presenting, guest speaker, individual and team project work, consultative teaching

13.	Total hours	6 ECTS x 30 learning hours = 180 classes			
14.	Allocation of hours per activity	24+16+40+10+90 = 180 classes			
15.	Types of teaching	15.1. Lectures – theoretical teaching		24	
	activates	15.2.	Consultative lecturing and exercises (laboratory,	16	
			auditory), seminars, teamwork		

16.	Other types	of activities	16.1.	Project assignments		40		
	16.2.			Individual assignments	10			
			16.3.	Self- study	90			
17.	Grading me	rading method				60+30+10 = 100 points		
	17.1. Tests			60 points				
	17.2. Individual task / project (presoral)			resentations: written and	30 points			
	17.3.		and participation	n		10%		
18.	Grading sca	rading scale Below 519				5 (five) (F)		
				51-60%	6 (six) (E)			
			61-70&		7 (seven) (D)			
				71-80%	8 (eight) (C			
			81-90%	9 (nine) (
		91-1009				10 (ten) (A)		
19.	Preconditions for taking the final exam Realized activities fro				ems 15 and 16			
20.	Language Macedonian			w				
21.		Evaluation method Internal evaluation and st						
	Literature							
		Mandatory li	terature					
		No.	Author	Title	Publisher	Year		
		1.	Nakov	Change Management,	UKIM,	2021		
			Leonid	study material	Faculty of			
					Economics			
					- Skopje			
		2.	Esther	Making sense of	Kogan	2019		
			Cameron & Mike	Change Managements A	Page Publ.			
			Green	Management: A Complete Guide to				
	22.1.		Green	Models, Tools and				
				Techniques of				
				Organizational				
				Change, 5 Ed.				
22.								
		3.	Holt	"Cultural Innovation:	Harvard	2020,		
		J.	Douglas	The Secret to Building	Business	September-		
				Breakthrough	School,	October		
				Businesses" in <i>Harvard</i>	Harvard			
				Business Review	University			
		Additional lit	erature					
		No.	Author	Title	Publisher	Year		
		1.	Hayes John	The Theory and Practice	Red Globe			
				of Change Management,	Press	2020		
	22.2.	2.	Converse	5 Ed.	Coco Duki			
		۷.	Cawsey	Organizational Change,	Sage Publ, London	2019		
			F. Tupper, G.Deszca	an Action Oriented	London	2017		
			& Cynthia	Approach, 4 Ed.				
			Ingols					
		l	0	I	1			

3.	Edwards	"A Model of Cascading	Taylor &	2020, Issue
	Kasper	Change: Orchestrating	Francis	4
		Planned and Emergent	Group	
		Change to Ensure	Publ.	
		Employee Participation"		
		in Journal of Change		
		Management		